



REACHING NEW FRONTIERS



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POWERED
BY
EXPERIENCE



DRIVEN
BY
EXPERTISE



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CHAIRMAN'S MESSAGE

“It's time to think global and create new horizons”



MR. SANDEEP JAJODIA

Monnet group was established in 1960s by our founder, Late Mr. M.K. Jajodia. Over the decades, the group gained experience in investing and operating various industrial ventures including Steel, Power, Ferro Alloys, Mining, Coal Washing & Real Estate, aligned with the liberalization of the Indian economy during the period. Now India is the fifth largest economy in the world, second only to China with regards to its large populations and market size, offering most promising prospects in global economic order. As a nation, we have much to offer to the international business community, and the Monnet Group, with its experience in diversified activities, is well prepared to take advantage of the large emerging business opportunities. As our network grows, so does our experience and expertise, a rich repository from which we can create innovative strategies and processes for every business goal in our fields of operation.

Our ambition to grow, to reach new frontiers through experience and expertise, burns more fiercely now than ever. Global manufacturing, trade and commerce are becoming increasingly connected, giving us greater opportunities to win new territories. In its international division, Monnet Group has established credentials that ensures profitable relationships with prestigious global partners and has been successful in assisting our foreign principals to secure many projects in India in various sectors like Power, Oil & Gas, Railways, Shipping, Infrastructure etc.

Our growth strategy is based on diversification and expansion in a way that our different verticals can draw upon each other's strengths and create synergy. We have, therefore, been branching off in directions that are a natural extension of the core operations with which the Monnet Group started out.

Chairman Sandeep Jajodia represents the dynamic, new India where knowledge management is valued as much as resource management and utilization. Mr. Jajodia has been President of Assocham (Associated Chambers of Commerce and Industry of India) and he has also served as Chairman of the Sponge Iron Manufacturers Association (SIMA).

ABOUT MONNET GROUP

Established in the 1960s and headquartered in New Delhi, the Monnet Group is one of the leading business conglomerates in India. Powered by our experience and driven by our expertise, we have progressively expanded our core operations over the past six decades, while also embarking on exciting new ventures in recent years. Having scaled considerable heights in our home country, we are energized to explore newer geographies on the strength of our world-class capabilities.

Our business interests encompass setting up and operations of steel plants, manufacturing of sponge iron, pig iron and ferroalloys, power generation for both captive and merchant use, mining, coal beneficiation, and assisting foreign companies in India with marketing and business support, with cumulative Group investment standing at USD 1.2 billion. We have also successfully forayed into inland waterways, transportation & trade, real estate development, and human resource training and recruitment services.

GROUP STRENGTHS

PROVEN TRACK RECORD

Established industry track record and credentials in core verticals driving long-standing customer relationships with marquee Indian companies.

VISIONARY MANAGEMENT

Experienced team at the helm having specialized knowledge, providing strategic direction and guidance in realizing the Group's objectives.

TALENTED TEAM

Backed by a motivated and skilled team demonstrating professional excellence in driving the Group's plans.

WORLD-CLASS INFRASTRUCTURE

State-of-the-art manufacturing capabilities to deliver the highest quality products in a dynamic operating environment.

DE-RISKED BUSINESS MODEL

Diversified into allied and fast-growing new business areas, thereby insulating the Group from vagaries of any sector.

OPERATIONAL EFFICIENCIES

Robust and well-defined systems and processes to ensure timely, cost-effective and high-quality deliverables under a variety of operating conditions.

OUR VISION

- To be an industry leader
- To be an employer of choice
- To set benchmarks in international excellence

OUR MISSION

- To be an excellent corporate citizen
- Human resource excellence
- Customer delight and beyond

OUR VALUES

'TRUST' IS THE CORE VALUE.

T - Trust Based on Accountability; Tenacity for Results

R - Respect for People and Resources

U - Unity in Diversity

S - Sense of Achievement; Self-Confidence

T - Team Work; Talent Retention





EXPERIENCE & EXPERTISE IN **STEEL PLANT OPERATIONS**

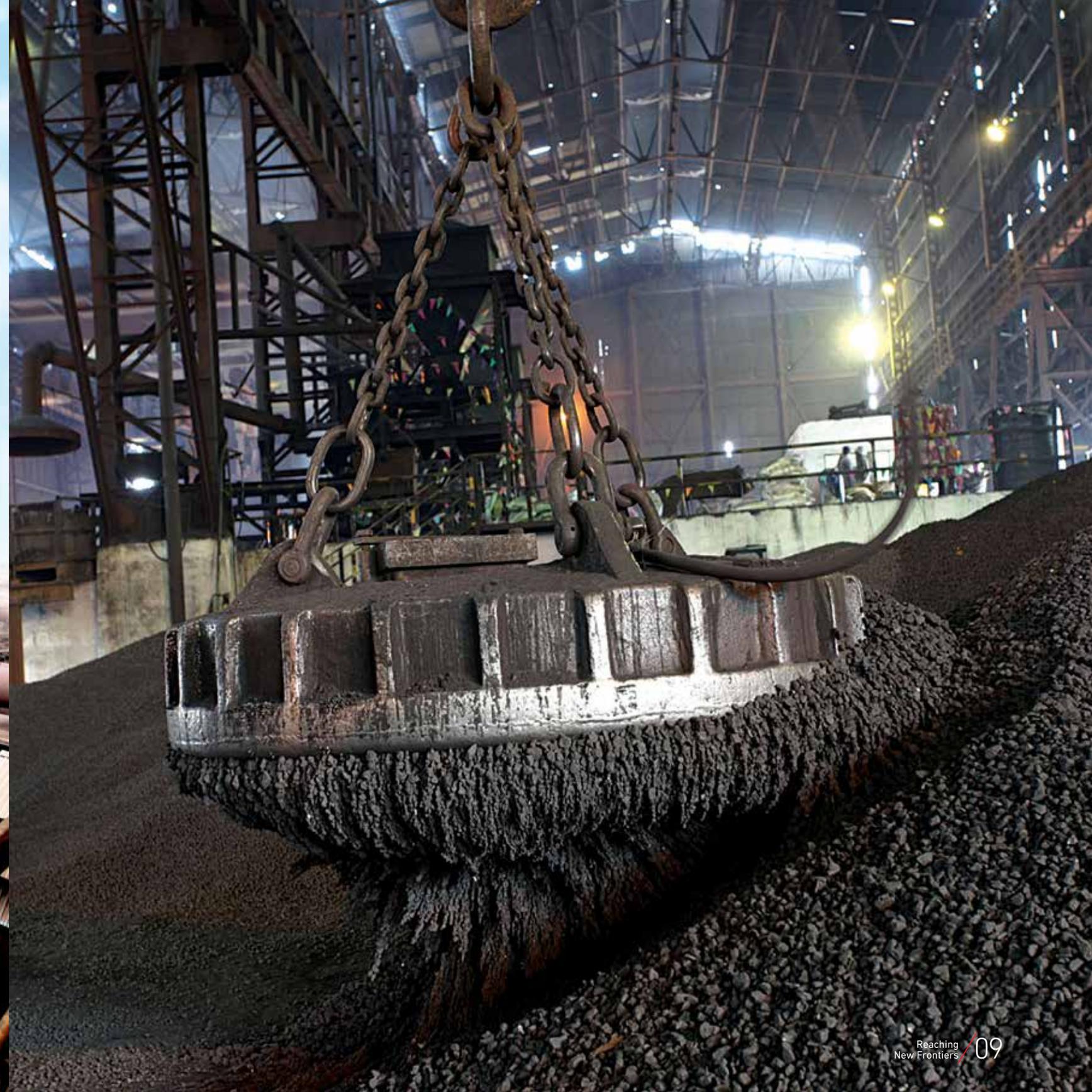
We have extensive experience in the setting up of and operations of steel manufacturing facilities.

We set up a 1.5 Million Ton Per Annum (MTPA) integrated steel plant in India, with captive mining and power generation facilities. This world-class facility produces structural steel, longs (TMT Rebars) and flats (Plate Mill Plates – PMPs).

Powered by our proven experience, deep domain knowledge and strong technical expertise, we are geared to seize global opportunities.

EXPERIENCE & EXPERTISE IN **SPONGE IRON/ DIRECT REDUCED IRON MANUFACTURING**

Sponge Iron or DRI is the core material used in the iron and steel industry for production of steel. Recognizing the vital need for steel in a nation eager to reach high levels of industrialization, Monnet Group ventured into this segment in the early 90s. It all began with the setting up of a sponge iron unit with a capacity of 1 Lakh Ton Per Annum (TPA) and thereafter, scaling it up to a level to become the second largest coal-based sponge iron producer in India. Captive availability of coal, iron ore and power coupled with state-of-the-art technology in manufacturing gave Monnet a head start in maintaining a low-cost base of sponge iron with impeccable consistency in quality ensuring competitive advantage through business cycle.



EXPERIENCE & EXPERTISE IN **FERRO ALLOYS MANUFACTURING**

TIRUMALA BALAJI ALLOYS PRIVATE LIMITED

We produce vital ferro alloys such as Ferro Silicon, Silico Manganese, Ferro Manganese, and Ferro Chrome, which are used in the production of different grades of steel.

Our foray into manufacturing was marked by the production of ferro alloys. These are alloys of iron with elements such as chromium, manganese, silicon, tungsten, molybdenum or vanadium. Today, the Monnet Group supplies ferro alloys in diverse shapes and forms – from billets and ingots to powders, fillers and allied reinforcements.

Powered by over two decades of experience and expertise in the production of ferro alloys and direct reduced iron, we are charged to reach new frontiers in extending support to the steel industry globally.

Tirumala Balaji Alloys Pvt. Ltd, a Monnet Group company, was incorporated in 2004 with the aim of setting up a plant for the manufacturing of ferroalloys, mainly Ferro Chrome.

The company is situated in Central India, in Raigarh district of the state of Chhattisgarh. The facility has three submerged electric arc furnaces and a captive briquetting facility to manufacture ferroalloys of different types and grades. The annual capacity of the plant is 50,000 MT.



METAL TAPPING FROM FURNACE



METAL RECOVERING



QUALITY CHECK

VISION OF EXPANSION

Bolstered by the successful execution and operation of its facility, the company has in the pipeline the setting up of another similar capacity furnace, as part of its expansion program for 2021. The company is also aiming to diversify into manufacturing of High Carbon Silico Manganese to cater to the domestic steel industries. Proximity to the manganese ore facility of Manganese Ore India Ltd (MOIL) will facilitate easy and cost-effective procurement of the principal raw material used in the production of Silico Manganese. The high density of steel producers near the company's facility further boosts the feasibility of this venture.

While charting out ambitious expansion plans, the company is planning global expansion as well and targeting countries with competitive, consistent and affordable power supplies, backed by a favorable foreign investment policy for establishing ferroalloy plants.



MARQUEE CLIENTELE

The company has earned the privilege of having the most distinguished business houses such as Tata Steel Ltd. among its clientele. A long-term supply contract is maintained with Tata Steel and over 60% of the output is contracted with them. Apart from that, all the major stainless steel producers of India, including the Jindal Group, Sunflag Steel, AIA Engineering, and Viraj Profiles, are the customers of the company's manufactured output. Part of the production is also exported to several countries in Asia and Europe.

SOME OF OUR IMPORTANT CUSTOMERS



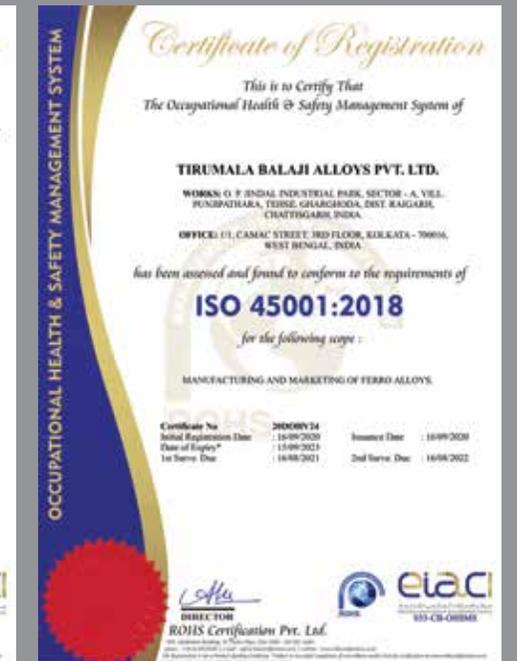
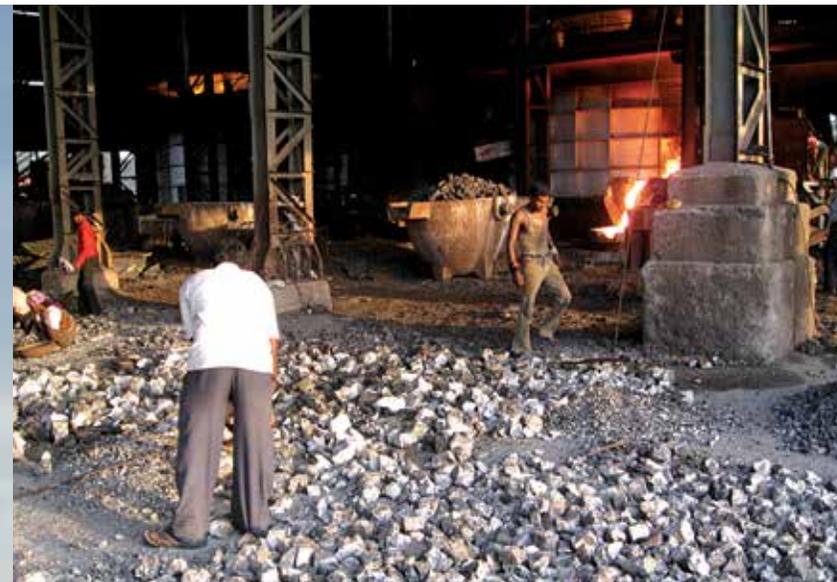
QUALITY POLICY

The company is ISO 9001:2015 accredited. A stringent quality policy is implemented by qualified and experienced technocrats and the skilled workforce. The strict vigil and control maintained at every stage of the manufacturing process, from procurement of raw materials to despatch of finished goods, have earned the company rich dividends in the form of long-term business relationship with its customers.

SAFETY & ENVIRONMENT POLICY

The company has 700+ people in its workforce. A comprehensive safety policy, accredited with OHSAS certification, is in place to ensure a secure working environment for all. The highest priority is given to the safety of human life and strict safety measures are maintained in the entire area of the manufacturing facility.

The company is ISO 14000:2018 accredited and adheres to all the environmental norms as per guidelines of the relevant authority.



EXPERIENCE & EXPERTISE IN **POWER GENERATION**

Monnet group has experience of investing heavily in setting up of power generation facilities in India to meet the nation's growing energy needs.

Building power generation facilities is always a challenge and requires considerable competency. Further, in today's dynamic external environment, the focus on sustainable operations is ever-increasing to ensure a better tomorrow for coming generations. At Monnet, we are proficient in partnering with companies to set up facilities for the supply of reliable and affordable power as well as managing regulatory compliances, public safety and environmental performance.

As of date, we have exposure of putting up multiple power generation units with a combined capacity of 280MW. Our expertise lies in coal-based thermal power plants for both captive and merchant use to mitigate the requirement of power for operating various plants.



EXPERIENCE & EXPERTISE IN COAL WASHING & BENEFICIATION

MONNET DANIELS COAL WASHERIES LIMITED

The Monnet Group carries out extensive coal washing and beneficiation for both the public and private sectors in India.

India's domestic coal reserves have a high ash content — up to 40 to 45%. As a result, more coal is required to generate one kilowatt hour of electricity. To use this coal in an efficient and environment-friendly manner, there is a need for beneficiating the coal. Realizing this opportunity, the Monnet Group in 2002 forayed into the coal washing business with an order placed by Punjab State Electricity Board. Under this, a 4.2 MTPA capacity washery has been built at Ranchi, in the state of Jharkhand, in collaboration with M/s Daniels of USA. We have also constructed new washeries in collaboration with JCOAL (Japan Coal Energy Center) and CLI Corporation USA.

Our services in this field extend from concept to commissioning under a single roof and operation of washery both in coking and non-coking sectors. We are well versed in the area of coal preparation, material handling, project execution, electrical system design, civil & structural design engineering etc. In our managerial staff, most of the senior technical persons have previously worked with reputable entities in the Indian coal sector such as Bharat Coking Coal Ltd, Central Coalfields Ltd, and Central Mine Planning and Design Institute.

As a one-stop service provider armed with a wealth of experience, we are galvanized to extend our prowess to customers globally.



EXPERIENCE & EXPERTISE IN **COAL MINING**



Having designed, constructed and operated the largest underground coal mine in India, Monnet Group has deep experience in mining different types of minerals such as coal, iron ore and dolomite.

Over the years, we have developed mining as a key business portfolio. The acquisition of coal, iron ore and dolomite blocks has further empowered our emergence as a strong force in the Indian mining industry. Armed with extensive experience in coal-related operations, we also provide innovative, practical and cost-effective consultancy services in exploration, exploitation and beneficiation of coal and other minerals.

EXPERIENCE & EXPERTISE IN **REAL ESTATE**

MPDL LIMITED

With our headquarters in the National Capital Region (NCR), one of the fastest growing real estate markets in India, we are well-positioned to curate and develop our real estate asset bank.

Having ventured into this sector a few years ago, we have been aggressively expanding our NCR portfolio of land identification, acquisition, construction planning, project designing, execution, development and marketing.

The lifestyle aspirations of Indians are evolving fast, and we want to bring all our strengths into play in order to create something unique at each realty site. Our commercial real estate projects cater to a range of businesses, from small tenants to large corporate houses. Quality, sustainability, cost efficiency, and customer-centricity are our hallmarks.

M1 TOWER



MGP TOWER



MAGNUM TOWER



EXPERIENCE & EXPERTISE IN MARKETING AND SUPPORT FOR FOREIGN PRINCIPALS

MONNET INTERNATIONAL LIMITED

The Monnet Group's global presence has led to strong networking with companies in Asia and Europe. Through Monnet International, we partner with our foreign associates at several levels, from helping any foreign principal with their licensing and other administrative needs to marketing their products in India and/or finding markets for those products. As a trade partner, we also help the foreign principals source their raw materials and/or manufactured goods from India.

These services are offered to foreign associates in all the business sectors where Monnet has experience and expertise – steel, power, oil & gas, highways, aviation, airport, ports/ shipping, mines & minerals, railways, telecommunications, agriculture, and general export-import.

Our offices are offered to foreign partners as their India offices. And our thorough knowledge of the regulations and processes in India are immensely useful to the foreign principals. With this expertise, we have helped our associates secure contracts worth millions of dollars from state-owned companies in India.



FOREIGN PRINCIPALS	PROJECT/SECTOR IN INDIA
Doosan Heavy Industries Ltd. South Korea	Power project
S.K. Engineering & Constructions Co. Ltd, South Korea	Construction of underground rock caverns for the storage of crude oil
Hyundai Engineering & Constructions Co. Ltd, South Korea	Infrastructure project including cable stayed bridge
Hyundai Heavy Industries, South Korea	765KV transformer project
Supply of snow-cleaning equipment to a state-owned company in India from our Italian principal	Border Roads Organisation
CRRG Group, China	Metro Rail Coaches
Propulsion system from our Chinese principals	Indian Railway Coach Factory
Marketed vessels and container vessels from Chinese shipyards	Shipping Corporation of India



GROWING OUR EXPERIENCE AND EXPERTISE

MASS SKILLTECH PRIVATE LIMITED

Aligned with our strategy of creating Group companies that increase synergy, we have branched out into training and recruitment. Introducing the two newest members of the Monnet Group of companies, Mass Skilltech and Hire Edge.

MSPL is a training, recruitment, and placement organization driven by domain training and cultural orientation services. Its clients are a range of industries in the private sector, including multi-national corporations. MSPL is an Empaneled Sending Organization for the National Skill Development Corporation, Ministry of Skills and Entrepreneurship, Government of India.

Monnet being a globally networked Group, the scope of MSPL's work is global as well, with Japan as a key market because of its huge need for infotech professionals. We expect this scope to increase as remote work becomes the norm in the post-pandemic era and national borders cease to become a factor in many business sectors. Besides our international presence, our key strength here is the Monnet business philosophy of delivering maximum value at the most competitive cost.

The quality of MSPL training modules, which cover white-collar and blue-collar jobs, as well as the timeliness and efficiency of its transparent recruitment process, brings down the cost of hiring for client companies. MSPL not only finds the right employees for the right jobs, but also creates the workforce of the future by training those employees to a high standard.



Candidates shortlisted for placement in Japan by the Japanese employer under OTIT/TITP Program





MSPL
MASS SKILLTECH PVT. LTD.

Empaneled

as a

Sending Organization

with

National Skill Development Corporation (NSDC) for

Indo-Japan Technical Intern Training Program




HIRE EDGE SERVICES PRIVATE LIMITED

This newly formed entity in the Monnet Group plays a consulting role to empower the human resource departments of client companies. The Monnet experience and expertise in several key economic sectors enable us to offer the best HR matchmaking advice to national and global companies operating in those sectors.

We believe that Hire Edge has strong prospects in the emerging markets of India, Middle East, East and Central Asia, and Africa, where large and ambitious populations can create huge wealth and value for their nations as long as jobs and employees are correctly matched for the best business outcomes.

Hire Edge Services Pvt. Ltd. is a Registered Recruiting Agent with Ministry of External Affairs for Overseas Placement.

License Number: B.1298/DEL/COM/100/5/9652/2020

GROWING OUR EXPERIENCE AND EXPERTISE

INLAND WATERWAYS, TRANSPORTATION & TRADE

CAMBRIDGE CONSTRUCTIONS (DELHI) LIMITED

Waterways provide an excellent, value-for-money alternative to road and air transportation. They can be great enablers of trade and commerce, as they were in ancient times all over the world.

At Monnet, we have ventured into inland waterways, transportation, and trade through our Group company Cambridge Construction (Delhi) Ltd. Several of our jetty points have been established along NW1 (National Waterway 1, which runs from Haldia in West Bengal to Prayagraj in Uttar Pradesh). We are also active on the trade routes to Bangladesh, thus facilitating trade and transportation between states and sister countries.

A part of this business vertical is mining, where we produce and trade in vital minerals such as stone chips, limestone, and dolomite.



CORPORATE SOCIAL RESPONSIBILITY NEW FRONTIERS OF A BETTER LIFE

MONNET FOUNDATION

The Monnet Foundation translates into action the Group's intent to be a good corporate citizen. The Monnet Sports Foundation nurtures talent in various disciplines, helping India make its name beyond cricket. Our vision is to build a better world by giving back to society.

The Corporate Social Responsibility initiatives of Monnet are centered around SHE – the three pillars are sustainable livelihood (S), health (H), and education (E). We impart skill training and knowledge on modern agricultural practices, in order to increase the income of rural households. Entrepreneurial support is offered to the youth and women. Health care in the community is improved through initiatives on general health, water, and sanitation. Good schools are made accessible to Monnet employees' family members and our neighboring communities.

Moreover, protection of the environment is ensured through energy-efficient practices at Monnet facilities and in the Monnet-supported communities.

OUR INITIATIVES

EMPLOYMENT

- Aim – To provide financial independence and sustainable livelihood to women and adolescent girls
- In 2005, tied up with U.S.H.A. International to run six months course in sewing, embroidery and handicrafts
- Added many disciplines such as Bamboo art, Papad masala and Candle making
- Started training on computer literacy



EDUCATION

- Monnet DAV Public Schools bringing quality education to the people in the state of Chhattisgarh
- Amongst top 10 schools in Chhattisgarh
- Beginning of every session, the order for school uniforms are placed at the 'Stitching and Tailoring Centers' run by Suman Nari Vikas Kendra
- Scholarship to meritorious students
- Dattak Putri Yojna - to promote girl-child education
- Placement of 87 community teachers (In 19 adopted villages)



HEALTH CARE

- Maina Devi Hospital provides healthcare facilities to local communities
- Weekly health checkup through medical mobile van at each and every adopted village in our periphery
- Doctors give free medical consultation
- Free medicines are provided to all 19 adopted villages



REPRESENTING INDIAN INDUSTRY AT NATIONAL & INTERNATIONAL FORUMS

Our Chairman Mr. Sandeep Jajodia has represented the Indian business community at both National & International forums as the President of one of the largest Industry chambers of India, ASSOCHAM and worked as a catalyst between the Government and the Industry to ensure formation of government policies conducive for the business environment in India. He also represented Indian Industry to the world leadership for further strengthening the nation's bilateral business relationship with other countries.



Mr. Sandeep Jajodia presenting a bouquet to Mr. Ram Nath Kovind, Hon'ble President of India at New Delhi.



Mr. Sandeep Jajodia with Mr. Narendra Modi, Hon'ble Prime Minister of India at the lunch hosted by the Prime Minister of India in the honor of his Malaysian counterpart.



Mr. Sandeep Jajodia interacting with Ms. Nirmala Sitharaman, Hon'ble Finance Minister.



Mr. Sandeep Jajodia presenting a bouquet to Mr. Piyush Goyal, Minister of Railways and Minister of Commerce and Industry.



Mr. Rajnath Singh, Hon'ble Defence Minister of India in conversation with Mr. Sandeep Jajodia



Mr. Narendra Modi, Hon'ble Prime Minister of India, Mr. Benjamin Netanyahu, Hon'ble Prime Minister of Israel, Ms Sara Netanyahu and Mr. Sandeep Jajodia.



Mr. Sandeep Jajodia with H.E. Ms Doris Leuthard, President of Swiss Confederation during a business session.



Mr. Sandeep Jajodia, welcoming H.E. Mr. Recep Tayyip Erdoğan, Hon'ble President of Turkey, at the India-Turkey Business Summit organized in the honor of the visit of the Turkish President at New Delhi.



Mr. K. P. Sharma Oli, Hon'ble Prime Minister of Nepal along with his wife Mrs. Radhika Shakya and Mr. Sandeep Jajodia at a business meet.



Mr. Sandeep Jajodia, greeting Mr. Justin Trudeau, Prime Minister of Canada at a New Delhi event.



H.E. Mr. Tran Dai Quang, President of Vietnam with Mr. Sandeep Jajodia.



Mr. Sandeep Jajodia, with His Majesty King Abdullah II Ibn Al Hussein, King of Hashemite, Kingdom of Jordan at the India-Jordan Business Forum.



Mr. Sandeep Jajodia, welcoming H E Sheikh Hasina, Hon'ble Prime Minister of Bangladesh at the 'India-Bangladesh Business Forum'.